

General Questions:

- 1) **Question:** How can candidates type on the PDF application documents posted online?

Answer: The applications have been adjusted and can be edited as a Microsoft Word .doc document.

- 2) **Question:** Is LPG an alternative fuel and can they qualify for funding?

Answer: Candidates are encouraged to review AB1811 and if you meet the requirements, submit a proposal.

- 3) **Question:** How can I continue to receive new information relating to the AFIP Grants?

Answer: The original grant was transmitted through multiple list serve categories, however to continue to receive current AFIP updates, you please sign up at: <http://www.arb.ca.gov/listserv/fuels.php>

- 4) **Question:** Can applicants receive AFIP funding if they are already receiving, or have applied, for other sources of State funding?

Answer: Applicants are allowed to have additional State or public funding. It is recommended that they check the rules of the other source of funds.

- 5) **Question:** Are municipal government agencies eligible to apply for grants?

Answer: Yes – Government entities within California are also eligible, including (but not limited to):

- * Transit agencies,
- * Municipal Utility Districts,
- * Air districts,
- * Municipalities, etc.

For business entities: Applicants must be able to provide proof that the company, if a corporation, is in good standing with the Secretary of State, and is qualified to do business in the State of California. For applicants that are non-profit organizations, provide proof of non-profit status. Also, attach copies of current business licenses, professional certifications,

resumes, proof of financial solvency or stability (i.e., balance sheets and income statements for three years, and other credentials).

6) Question: What constitutes proof of small business status for the purpose of this proposal?

Answer: An official company statement. A company letter head letter, with appropriate company representative, certifying they are small business should suffice at this time. Should they be selected, we will follow up with more detailed information to certify the information if needed.

7) Question: What is the definition of a small business?

Answer: Small business means a business that is

- Independently owned and operated;
- Cannot be dominant in its field of operation;
- Must have its principal office located in California;
- Must have its owners (or officers in the case of a corporation) domiciled in California; and

Together with its affiliates, be either:

- A business with 100 or fewer employees, and an average annual gross receipts of \$12 million or less over the previous three tax years, or
- A manufacturer with 100 or fewer employees. For small business certification purposes, a manufacturer is a business that is both of the following:
 - Primarily engaged in the chemical or mechanical transformation of raw materials or processed substances into new products.
 - Classified between Codes 2000 to 3999, inclusive, of the Standard Industrial Classification (SIC) Manual published by the United States Office of Management and Budget, 1987 edition.

8) Format Guidelines

a) Question: Is there a page limit or a target length for the abstract/summary and work statement?

Answer: There is no page limit or a target length for the abstract/summary and work statement. However, it is recommended that it be short.

b) Question: Do you have a font or margin requirement or preference?

Answer: It is suggested that the font be Arial with margins being one inch all around.

9) Engineering Plans

a) Question: Our engineering plans are propriety to our company. How will our intellectual property be protected?

Answer: Engineering plans will be treated as company confidential pursuant to State law.

b) Question: If full engineering plans are required, what size prints would you like (full size, 11 x 17, or just a small 8 ½ x 11)?

Answer: It is preferred to have the prints be 8 ½ x 11, but you can adjust them to be larger.

c) Question: I found it unusual to request the engineering plans (which will be an inch or two thick) when earlier in the RFP you requested proposals to be concise. I would like to verify that the engineering plans are, in fact, required.

Answer: No, but they are helpful for these types of projects.

10)Question: How do you prefer the proof of funding to be presented?

Answer: Provide a letter of support by the company using a company letterhead.

11)Verification of Standing as a Small Business

a) Question: Can we provide a statement of good standing from CA Secretary of State?

Answer: Yes.

b) Question: How do you recommend we verify status as a small business (payroll reports, etc.)?

Answer: There is a wide range of possibilities. Some options include cross checking with the State's Small Business Certification information (on the web), an applicant provided self-declaration confirming that their company meets the State's definition of "small business" and other supporting documents (i.e., tax id, etc.) to simply "checking" a box.

12) Royalty Payments to CARB or Other State Agency and Protection of Intellectual Property

a) Question: In previous solicitations, the State required a royalty payment on renewable energy projects. I would like to verify that this grant solicitation does not include any royalty payment to the State or any State agency.

Answer: This grant solicitation does not include any royalty payment to the State or any State agency.

b) Question: Can you also confirm that grant recipients are not forfeiting intellectual property protection or the potential to pursue company-owned patents?

Answer: Grant recipients are not forfeiting intellectual property protection or the potential to pursue company-owned patents.

Questions for Attachment A: E85 and Other Alternative Fuels: Fuel Infrastructure Projects and Price Parity Incentives

13) Question: I have a fuel other than E85 that I would like to have considered as part of Attachment A (E85 and Other Alternative Fuels: Fuel Infrastructure Projects and Price Parity Incentives). Is the other fuel eligible for consideration?

Answer: Yes. The language in AB4811 specifically identifies E85 fuel; however, other fuels will be considered and scored based on the strength of the proposal. Please note that the selection criteria does favor E85 fuels.

Questions for Attachment B: Biofuels—Startup of Small Production Facilities in California

14) Question: The request specifies that "new" biofuel production facilities are eligible. How is "new" defined?

Answer: "New" means that it is not yet built but will be built and producing prior to June 30, 2009.

15)Question: What is the length of the "project grant agreement" referenced on page 7 of Attachment B? Is the timeline subjective and determined based upon the specific project?

Answer: The timeline is not subjective. The length of the project agreement is through June 30, 2009.

16)Question: What is the meaning of the word "small" as per the "small production facilities" part of the title? Are large businesses discouraged from applying? Is there some intention that low volume throughput or small sized facilities is more desirable, or is it the use of the word "small" just a function of assuming that a maximum of \$1 million won't build that large of a facility?

Answer: The use of the word "small" is just a function of assuming that a maximum of \$1 million won't build that large of a facility. It may be a way to explain that the size of the money awarded may be commensurate with the size (i.e., capacity) of the facility. Large businesses are not excluded from applying. There is no intention that low volume throughput or small sized facilities are more desirable.